## MANUFACTURING EXTENSION PARTNERSHIP Success Stories from the Field

### K-Fab, Inc.

Northeastern Pennsylvania Industrial Resource Center

K-Fab, Inc. Achieves ISO 9001:2008 Certification

#### **Client Profile:**

K-FAB, Inc. is a source for metal fabrication, machining, assembling, and testing of equipment for the metals industry. They also rebuild equipment for their clients and provide welding and painting services. K-FAB employs 183 people at its facility in Berwick, Pennsylvania.

#### Situation:

K-FAB had made a management commitment to quality products and was seeking to become ISO 9001:2008 registered. K-FAB had worked with Northeastern Pennsylvania Industrial Resource Center (NEPIRC), a NIST MEP network affiliate, for several years on various projects and turned to NEPIRC for assistance in their efforts.

#### Solution:

NEPIRC assisted K-Fab in the development of a comprehensive ISO 9001:2008 Quality Management System Implementation that identified all of the required activities to be performed, along with the associated timing for a successful implementation within the company's designated time frame. On-Site consulting and documentation review activities were utilized for specific issues during the implementation and an Internal Auditor course was held to train individuals in ISO auditing techniques. NEPIRC also identified registrars that have performed ISO 9001 registrations within the company's Standard Industrial Classification (SIC) Code. A pre-assessment audit using a Registrar Accreditation Board certified auditor was held to determine the conformance of the company's system to the ISO 9001:2008 standard. As a result of NEPIRC's assistance, K-Fab now has an ISO 9001:2008 Quality Management System in place and is ready to go forward with ISO 9001:2008 certification.

#### Results:

- \* Achieved ISO 9001:2008 certification.
- \* Increased sales by \$4 million.
- \* Retained sales of \$1 million.
- \* Created 50 jobs.
- \* Retained 40 jobs.
- \*Additional cost savings of \$100,000.

#### **Testimonial:**

"NEPIRC is great to work with. They helped us meet our goal within the required time period. We are looking forward on working with them on other projects in the near future."

Craig Barroll, Systems Manager



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